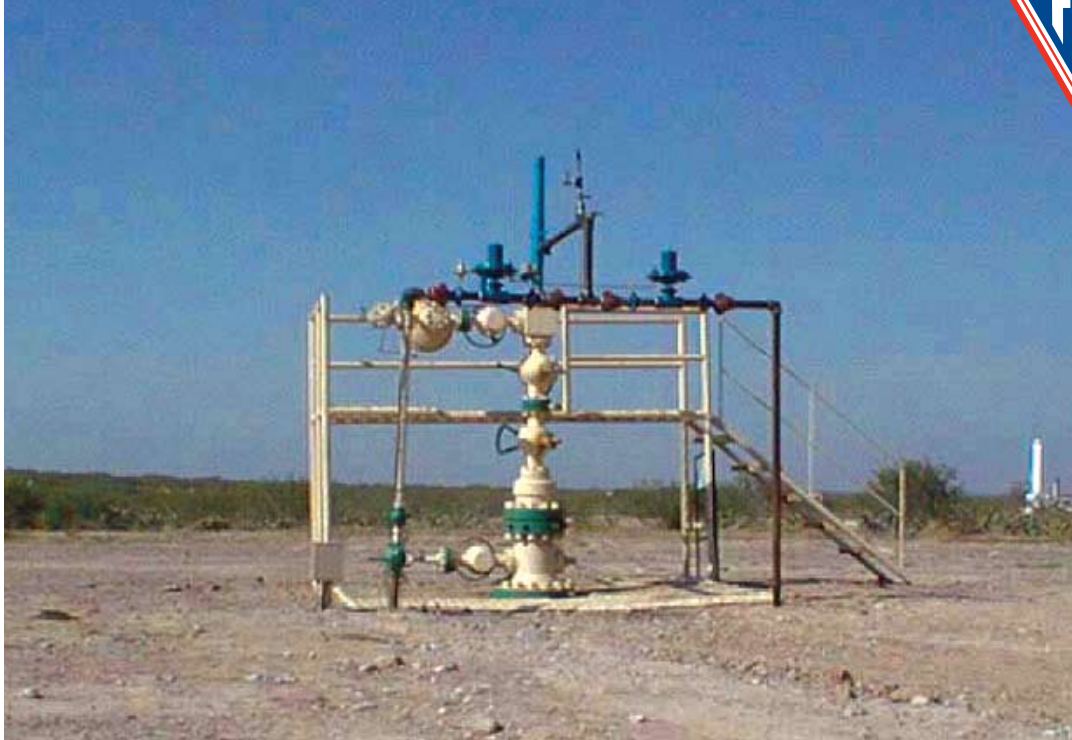


Case History: Northern Oklahoma



**FERGUSON
BEAUREGARD™**
New Intelligence In Problem Solving™
A DOVER COMPANY



This \$1,000 initial investment was recouped in just 3 days.

Production Increased by Installation of Additional Valve

Challenge:

A major independent in Northern Oklahoma had wells on conventional plunger lift systems. The average well depth was 6,000' and most were completed with 2-3/8" tubing and 4- 1/2" casing. The Operator was unable to get sufficient draw down on the casing, thus limiting inflow and subsequent production. A typical well produced 90 mcf/day and 2 BBL/day of oil.

Solution:

Ferguson Beauregard Regional Manager, Stan Lusk, recommended installation of an additional valve on the casing that would allow gas sales from the casing annulus as well as that produced up the tubing.

Summary:

With an investment of only \$1,000 in equipment and service, this process relieved back pressure on the producing zone and production increased by 30 mcf/day of gas and 4 bbls/day of oil. Using conservative net estimates of \$7/mcf and \$25/barrel, the daily revenue increased by \$360.00 This \$1,000 initial investment was recouped in 3 days.

FB Experience Can Benefit You Five Ways:

1. Innovations in oil and gas production technology
2. Flexibility to develop customized solutions for specific needs
3. Practicality to build systems that offer immediate return on investment
4. Foresight to recommend systems that are easy to maintain and update
5. Commitment to share knowledge and continue research and development.

For over 25 years Ferguson Beauregard has been at the forefront of the industry search for innovative solutions to production problems. From self-contained plunger lift systems and electronic controllers to fully integrated, remotely managed production systems, our goal is to deliver immediate results for you.